

| ITB #21-50 HARDWARE SUPPLIES AND MATERIALS  | RESPONDENTS NAME                                      | GROUARD'S INC                         |                                     | MSC INDUSTRIAL SUPPLY CO                            |                          | MOORE SUPPLY                         |                                 | O'DAY RENTAL & SUPPLY                |                                  | SARS SOLUTIONS INC. DBA LAKE HARDWARE & LUMBER CO. |                     | MALOR & COMPANY INC                               |  | MCCOY CORPORATION                     |                               | PEARLAND LUMBER COMPANY             |                     |                                 |
|---|---|---------------------------------------|-------------------------------------|---|--------------------------|--------------------------------------|---------------------------------|--------------------------------------|----------------------------------|--|---------------------|---|--|---------------------------------------|-------------------------------|-------------------------------------|---------------------|---------------------------------|
| CONTRACT TERM   | ADDRESS   | 626 W. 2ND STREET, FREEPORT, TX 77541 |                                     | 15600 TRINITY BLVD., STE. 104, FORT WORTH, TX 76156 |                          | 449 EAST PLANTATION, CLUTE, TX 77531 |                                 | 6614 BROADWAY ST. PEARLAND, TX 77581 |                                  | 1813 N. VELASCO, ANGLETON, TX 77515                |                     | 667 MADISON AVENUE, 5TH FLOOR, NEW YORK, NY 10065 |  | 1350 H 35 NORTH, SAN MARCOS, TX 78666 |                               | 2027 N. MAIN ST. PEARLAND, TX 77581 |                     |                                 |
|   | CONTACT   | TRA GROUARD                           |                                     | RALPH WALTON  |                          | DAVID MCMAHAN                        |                                 | SUZANNE ELLIOTT                      |                                  | ROB WHITMARSH                                      |                     | GARLY BENOT                                       |  | JOE MUNOZ                             |                               | JOHN LOESSIN                        |                     |                                 |
| MAY 1, 2022 TO APRIL 30, 2023   | TELEPHONE   | 979-233-4211                          |                                     | 713-862-8665  |                          | 979-265-6159                         |                                 | 281-485-6111                         |                                  | 979-849-8321                                       |                     | 212-498-9732                                      |  | 512-395-6644                          |                               | 281-485-1474                        |                     |                                 |
|   | EMAIL   | GROUARD@GMAIL.COM                     |                                     | RALPH.WALTON@MSCDIRECT.COM                          |                          | DLMCMAHAN@MOORESUPPLY.COM            |                                 | SALES@ODAYHARDWARE.COM               |                                  | ROB@LAKEHARDWARE.COM                               |                     | GARLY.B@MALORCOMPANY.COM                          |  | STORE003@MCCOYS.COM                   |                               | JLOESSIN@PEARLANDLUMBER.COM         |                     |                                 |
| Bidder shall list product description and minimum percentage (%) amount off list. | PRODUCT DESCRIPTION                                   | MINIMUM % OFF LIST/STORE RETAIL       | PRODUCT DESCRIPTION                 | MINIMUM % OFF LIST/STORE RETAIL                     | PRODUCT DESCRIPTION      | MINIMUM % OFF LIST/STORE RETAIL      | PRODUCT DESCRIPTION             | MINIMUM % OFF LIST/STORE RETAIL      | PRODUCT DESCRIPTION              | MINIMUM % OFF LIST/STORE RETAIL                    | PRODUCT DESCRIPTION | MINIMUM % OFF LIST/STORE RETAIL                   | PRODUCT DESCRIPTION  | MINIMUM % OFF LIST/STORE RETAIL       | PRODUCT DESCRIPTION           | MINIMUM % OFF LIST/STORE RETAIL     | PRODUCT DESCRIPTION | MINIMUM % OFF LIST/STORE RETAIL |
|   | All Hardware & Materials with the exception of lumber | 10%                                   | Abrasives                           | 20%   | PLUMBING SUPPLIES        | 20% TO 65%                           | Hardware Supplies and Materials | 10%                                  | Lumber                           |  | ALL PRODUCTS        | 17%   | Apparel  | 1.50%                                 | Hardware Supplies & Materials | 0-20%                               |                     |                                 |
|   | Lumber  | 0%                                    | Clamping, Workholding & Positioning | 20%   | PVC PIPE                 | 35%                                  |                                 |                                      | Roofing                          |  | ALL GOODS           | 17%   | Automotive   | 1.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Fasteners                           | 20%   | PVC FITTING              | 40%                                  |                                 |                                      | Drywall                          |  |                     |   | Cabinets & Countertops   | 2.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Fleet Maintenance                   | 20%   | BRASS VALVES             | 35%                                  |                                 |                                      | Electrical Supplies              | 0-20% Off Retail                                   |                     |   | Ceilings   | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | HVAC                                | 20%   | FIXTURES                 | 35%                                  |                                 |                                      | Electrical Wire & Cable          | 0-20% Off Retail                                   |                     |   | Concrete, Blocks, Paving, & Rebar  | 2.20%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Hand Tools                          | 20%   | WATER HEATERS            | 30%                                  |                                 |                                      | Hand Tools                       | 0-20% Off Retail                                   |                     |   | Packaged cement products and Hollow Concrete Product Packaged            | 1.20%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Hardware                            | 20%   | GALV PIPE AND FITTINGS   | 40%                                  |                                 |                                      | Power Tools                      |  |                     |   | Culverts   | 2.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Homemaking                          | 20%   | COPPER PIPE AND FITTINGS | 35%                                  |                                 |                                      | Hardware                         | 0-20% Off Retail                                   |                     |   | Doors  | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Hose, Tube, Fittings & Valves       | 20%   | TOOLS                    | 25%                                  |                                 |                                      | Heating, Ventilation & AC Supply | 0-20% Off Retail                                   |                     |   | Interior Hollow Core 6 Panel Drywall other than listed below             | 0.20%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Indexable Cutting Tools             | 20%   |                          |                                      |                                 |                                      | Lawn & Garden                    | 0-20% Off Retail                                   |                     |   | Joint Compound and Tape  | 1.80%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Janitorial & Facility Maintenance   | 20%   |                          |                                      |                                 |                                      | Paint & Painting Supplies        | 0-20% Off Retail                                   |                     |   | Cornerbead   | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Lighting & Electrical               | 20%   |                          |                                      |                                 |                                      | Plumbing Supplies                | 0-20% Off Retail                                   |                     |   | Electrical other than listed below                                       | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Lubricants, Coolants & Fluids       | 20%   |                          |                                      |                                 |                                      | Nails & Fasteners                | 0-20% Off Retail                                   |                     |   | Rolled Electrical Wire   | 0.40%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Machinery                           | 20%   |                          |                                      |                                 |                                      | Doors, Windows & Millwork        |  |                     |   | Gates, Panels, Feeders, Equine/Rodeo                                     | 1.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Marking & Labeling                  | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Fasteners  | 2.70%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Material Handling & Storage         | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Fencing  | 1.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Measuring & Inspecting              | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Welded Wire  | 1.20%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Milling                             | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | T Post & Accessories   | 0.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Motion Control & Fluid Power        | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Chain Link Fencing and Top Rails   | 0.80%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Plumbing, Pumps & Filtration        | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Fencing Tools, Accessories, Electrical                                   | 1.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Power Tools                         | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Electric Fence Chargers  | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Raw Materials                       | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Hardware Cloth, Poultry Netting, Chain Link                              | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Safety                              | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Hardware Cloth   | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Saw Blades                          | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Flooring   | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Shipping & Office Supplies          | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Food & Beverage  | 3.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Tapes & Adhesives                   | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Hand Tools   | 3.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Threading                           | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Builders Hardware  | 3.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Tool Holding                        | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Heating & Cooling  | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Turning & Boring                    | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Housewares   | 2.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       | Welding & Soldering                 | 20%   |                          |                                      |                                 |                                      |                                  |  |                     |   | Insulation   | 1.70%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Batt & Roll, Housewrap, Tape, & Access.                                  | 2.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Weatherstripping   | 3.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Insulation Accessories   | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Pipe and Faucet Insulation   | 2.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Light Fixtures   | 3.00%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Lumber   | 1.70%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Whitewood Studs  | 0.30%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Whitewood Furring Strip  | 2.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Whitewood Pattern Stock  | 2.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Cedar Fencing and Split Rails  | 0.20%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | 1X Treated Lumber  | 2.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Southern Pine, SYP Pattern Stock, Treated Lumber, Redwood, Cedar Decking | 1.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | 2x4 and 2x6 Treated Lumber   | 1.50%                                 |                               |                                     |                     |                                 |
|   |   |                                       |                                     |   |                          |                                      |                                 |                                      |                                  |  |                     |   | Mobile Home Accessories  | 2.00%                                 |                               |                                     |                     |                                 |

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|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Moulding   | 3.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Paint  | 2.50%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Paint Supplies   | 3.50%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Alex Plus Caulk Clear                                  | 1.50%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Paneling   | 2.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | OSB Structural Panels, Fiber Cement Panel & Lap Siding | 0.70%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | OSB Structural Panels                                  | 0.50%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Panels & Plywood                                       | 1.50%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Fiber Cement Trim and Soffits, and Accessories         | 1.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Metal Panels   | 2.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Pipe   | 3.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Rough & Repair Plumbing Materials                      | 4.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Water Heaters  | 1.50%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Water Storage & Septic Tanks                           | 1.50%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Plumbing Fixtures                                      | 2.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Sanded Plywood   | 1.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Power Tools  | 3.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Roofing  | 1.20%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Roofing Accessories                                    | 2.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Seasonal, Lawn/Garden                                  | 2.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Ventilation  | 2.50%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Walls  | 2.00%                           |
|  |                     |                                       |                     |  |                                      |                                      |  |   |  |                                     | Windows  | 2.00%                           |